



2014-2015

## Degree Term Guide

Retail Business Management, CAC BU750 (2014-2015)

ICCB Approved Total Program Hours: 31 Semester Hours

The following suggested schedule is based on full-time enrollment. Students planning to transfer to a senior institution should check with that institution for specific transfer requirements.

Mode of Delivery:

T = Traditional classroom

W = Online

Q = Blended

Courses that are approved for the AA/AS degrees are **bolded**.

**Program Prerequisites:** Math 095 or appropriate COMPASS score or proof of high school geometry.

<b>First Semester</b>						
Course	Title	Credit Hours	Mode of Delivery	Pre Requisites	Term(s) Offered	Notes
<b>ACCY 101</b>	Accounting I	4	T,W,Q		SP/SM/FL	
<b>BUS 101</b>	Introduction to Business	3	T,W,Q		SP/SM/FL	
<b>MKTG 101</b>	Principles of Marketing	3	T,W,Q		SP/SM/FL	
BUS 111	Communications	3	T,W		SP/SM/FL	
Business Core Elective	Select one course from the list of Business Core Electives	3				
<b>Total Semester Hours:</b>		<b>16</b>				

<b>Second Semester</b>						
Course	Title	Credit Hours	Mode of Delivery	Pre Requisites	Term(s) Offered	Notes
<b>ADV 101</b>	Principles of Advertising	3	T,W		SP/FL	
SALE 101	Sales	3	T,W		SP/FL	
RET 107	Retail Management	3	T,W		SP/FL	
<b>MGMT 101</b>	Principles of Management	3	T, W, Q		SP/SM/FL	
Business Core Elective	Select one course from the list of Business Core Electives	3				
<b>Total Semester Hours:</b>		<b>15</b>				

### Graduation Requirements

To be awarded an Associate degree at Joliet Junior College, each student must meet the following requirements:

1. Satisfy all admission requirements.
2. Complete the courses required to earn the chosen degree. If the student is a transfer student with coursework taken elsewhere, he/she must complete a minimum of 60 credit hours of which the last 15 credit hours applicable to the degree are earned at Joliet Junior College. If the student has not taken the last 15 hours at JJC, then a total of 30 credit hours applicable to the degree must be earned at Joliet Junior college. Proficiency test, CLEP and Advanced Placement do not meet this requirement.
3. Earn a cumulative grade point average of at least 2.0.
4. Discharge all financial obligations to the college; have no restrictions.

For More Information:

Counseling &amp; Advising

Department Chairperson

Program Advisor

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