



2017-2018 Degree Term Guide

Retail Associate, Certificate of Completion

DATE 7/9/15

ICCB Approved Total Program Hours: 18 Semester Hours

The following suggested schedule is based on full-time enrollment. Students planning to transfer to a senior institution should check with that institution for specific transfer requirements.

Courses that are approved for the AA/AS degrees are **bolded**.

First Semester						
Course	Title	Credit Hours	Mode of Delivery	Pre Requisites	Term(s) Offered	Notes
BMATH 101	Business Mathematics	3	T,W,Q		FL/SP/SM	MATH 090 with a minimum grade of C or appropriate placement score
MKTG 101	Principles of Marketing	3	T,W,Q		FL/SP/SM	
RET 107	Retail Management	3	T		FL	
	Total Semester Hours:	9				
Second Semester						
Course	Title	Credit Hours	Mode of Delivery	Pre Requisites	Term(s) Offered	Notes
MGMT 101	Principles of Management	3	T,W,Q		FL/SP/SM	
MGMT 102	Human Relations	3	T,W,Q		FL/SP/SM	
MKTG 205	Sales	3	T		FL/SP	
	Total Semester Hours:	9				

For more information

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